

## LOOKING FOR YOU

# Inside Sales – Application Engineering FTIR Process Analyzers (m/f/d) Frankfurt

Process Insights is an association of technology companies focused on innovative and differentiated solutions in the field of gas and water analytics.

Our brands deliver leading solutions for the process control, automation, and research industries around used across a wide range of applications to ensure safe operation, increase product quality and to attain higher levels of efficiency.

Our gas analyzers, safety and process sensors, water analyzers and other solutions used in these applications are mission-critical

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### Responsibilities:

- Prepare commercial & technical offers and quotation in response to customers' requirements for Gas Analyzer Solution
- Collaborate with engineering, marketing communications and other cross-functional teams to ensure customer satisfaction in FTIR product offerings
- As technical expert in FTIR Process Analyzers being able to share knowledge with internal Sales teams, distributors and customers
- Support sales at customer sites for pre-sales and after-sales activities in the EMEA & APAC Region; up to 30% international travel
- FTIR application responsibility between US manufacturing plants and Process Insights Sales & Service in EMEA & APAC

### Your future:

- High self-responsibility in a growing future market in industrial markets

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### Interested:

- Please send us your complete application documents with details of your salary expectations and your earliest possible starting date.

to reduce disruptions, downtime, and lost productivity, all while managing increasing regulatory complexity. With our brands are Tiger Optics, Extrel, Guided Wave, LAR Process Analysers, COSA Xentaur, Hygrocontrol, Alpha Omega Instruments, ATOM Instrument and MBW Calibration.

From now on we are looking for an Inside Sales - Application Engineering FTIR Process Analysers (m/f/d) based in Frankfurt Office. We are looking forward to your compelling application.

Together we run the world better!

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- You become a valuable member of a competent, closely networked global sales team
  - Workplace Frankfurt / Main
  - Home office negotiable
  - Full-time, permanent contract

### Your profile:

- Science degree or degree in process engineering
- Strong verbal and written communication skills and problem-solving attitude
- Fluent English and German language skills
- Experience working in an international team with global sales activities
- Significant knowledge and experience in Process Analyzer Technology
- Work permit mandatory for non-EU citizens

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### Your contact:

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